

# **\$100,000 Success Formula:**

**On A Scale of 1 to 10:**

**1. The Number of People You Talk to Daily**

(You can increase this anytime You want.)

**2. The Quality of the People You Talk To**

(Motivated, coachable - income level not a factor.)

**3. How Much People Like You**

(The key is how much You like Yourself.)

**4. Your Skill & Knowledge Level**

(Increase this by learning when to say, "I don't know.")

**5. Your Success Thermostat**

(The key is Your Belief in Your Worthiness.)

**Multiply all 5 to see Your Success Factor**